



CIB ECS CASE STUDY

UTi Sun Couriers

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Media: Outlook email

Service: Cibecs data backup and recovery solution

Before choosing **Cibecs** (years prior to a lost email incident) UTi ran a parallel test between **Cibecs** and another well-known data backup and recovery solutions provider.

According to Rhyan Hicks, IT manager at UTi's Freight Forwarding division, **Cibecs** proved simple to use and he found data easy to recover, whilst the other product not only proved complicated but, frankly, didn't do the job as advertised.

Why Cibecs?

Founded in 2005, **Cibecs** has quickly gained a reputation as a reliable and cost effective data backup and recovery solution. The software features:

- *Automated Backup* – no user involvement required
- *Quick, Easy, Recovery* – In three easy steps
- *Central Management* – placing you in full control
- *Scalability* – Backup only a couple, to thousands of users, to your own servers.
- *Faster, cheaper replacement of hardware* – minimising user downtime and IT resource expense.

With a solid performance record, a wide network of partners and clients, and large scale investment in further product development – **Cibecs** is the easiest and most convenient way to backup PCs and notebooks in enterprises.

Delivers what you need.

“And it was no different this time around,” says Hicks. “We had been using **Cibecs** for some time when a dispute regarding storage notification threatened to boil over into a costly ordeal. Having used the software on numerous previous occasions I was

confident of retrieving the lost data (an email in this instance) to prove liability should lie with the storage provider in question.”

Using **Cibecs**, Hicks was able to track down the exact email required without too much of fuss or effort on his part. The ability of **Cibecs** to produce the lost goods (so to speak), saved UTi a ton of time and money – and, according to Hicks, once again proved how justified the minimal capital investment in **Cibecs'** data backup and recovery solution was.

“Users cannot be trusted to backup the right kind of data,” says Hicks. “Of course they backup music, movies, photos and such, but not critical organisational data.”

Gives you central control.

Not only does this practice not help the business one iota when PCs and notebooks are lost, stolen, corrupted or destroyed (along with the data stored on it) but also just wastes the organisation's existing storage infrastructure. . . Not to mention the IT resource required in trying to retrieve information that should not have been lost in the first place.

“This is partly the reason we invested in **Cibecs**, to take responsibility away from users and give us central control over what data is backed up,” says Hicks. “It's just a pity we didn't have it years earlier, it could have saved us a whole lot more!”

Partnering to save the day.

As mentioned, **Cibecs** boasts an impressive list of international clients and partners, with thousands of their users placing their trust in the company's data backup and recovery solution to save the day when life happens.

“I've got two top vendors that I will recommend to anyone and **Cibecs** is one of them.” says Hicks in his final comment. “The company's continuous development, and eagerness to listen to our suggestions for further enhancements, means that our relationship is more like a partnership than that of the usual supplier / client association. Cibecs is a brilliant application.”